

BUSINESS CONNECTIONS

MEMBER NEWSLETTER FROM THE DELAWARE COUNTY CHAMBER OF COMMERCE DECEMBER 2005

BY THE WAY



Congratulations to Dennis Shea who was named Vice President of Premium seating for the Philadelphia 76ers.

By The Way ... continued on page 2

CALENDAR EVENT



Please check-out our featured calendar of events on Page 3.

Complete calendar of events on page 7

MONTHLY LEADERSHIP TIPS

- Management Tip4
- Leadership Tip6
- Entrepreneurial Tip8
- Communication Tip12

BIZZ BUZZ

Free Credit Reports

You should review your credit report on a periodic basis to determine if the information in your report is correct. Incorrect information may signal identity theft and can harm, if not ruin,

Bizz Buzz continues on page 6

Chamber Member Spotlight



Bill Doyle is the owner and President of Empire Business Brokers of Philadelphia. Bill has over 25 years of business experience, as a CEO, businessman and corporate attorney. Through a network of over 80 Empire locations, Bill and his team of brokers help privately held companies of all sizes sell their business for the highest price possible and in the shortest period of time.



DCCC: How does Empire help a business owner sell their company?

Bill: Empire will handle every step of the selling process. From preparing the business to go to market, to negotiating the structure of the deal, Empire provides comprehensive intermediary services for all of their clients, which enables a business owner to continue focusing on what's most important - running their business.

DCCC: What is the most important part of the sales process?

Bill: Confidentiality is very critical. Typically, most business owners do not want their intentions known to employees, customers or

“Empire will handle every step of the selling process.”

Continued on page 5 ... see Empire Business Brokers

Season's Greetings!

From The Staff of the Delaware County Chamber of Commerce we hope that your holidays are memorable and wish you a prosperous New Year

